

1LIFE DISTRIBUTION



LOWER MASS MARKET

- 4 Funeral products.
- Allows for SASSA, Cash, Stop Order or Debit order collections.
- Traditional paper applications and Digital sales platforms available.
- Targeted at SE 4/5 R1800+ monthly income



MASS MARKET

- 1 Funeral and 1 Life product.
- Allows for Stop Order or Debit order collections.
- Traditional paper applications and Digital sales platforms available.
- Targeted at SE 3/4 R7500 monthly income



LIFE AND WEALTH

- 9 Risk products, 5 Investment products and 1Life Wills.
- Fully integrated digital solution with realtime underwriting accepting up to 97% of policies within 35min.
- Remote acceptance through electronic signature, OTP and 2-factor verification.
- High-net-worth clients



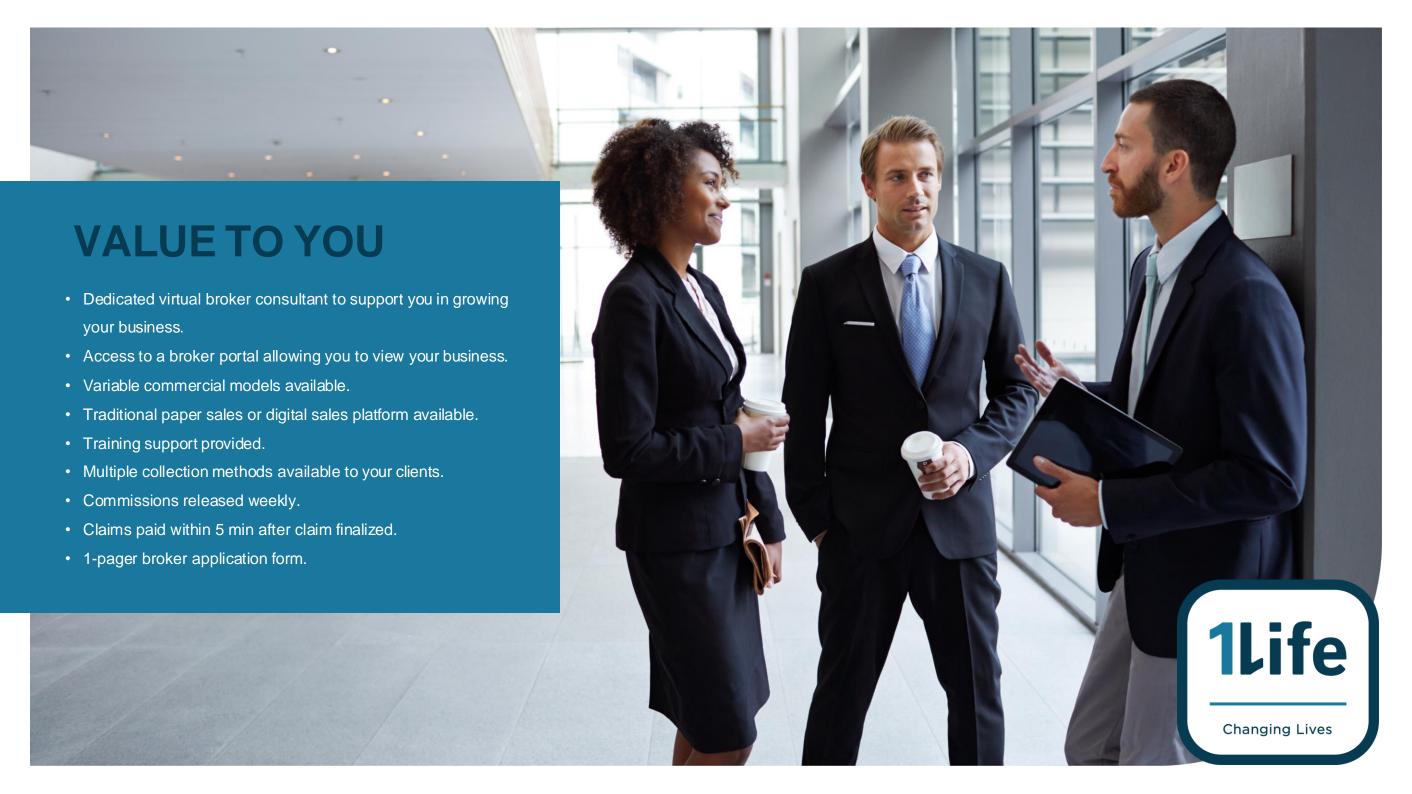
GROUP SCHEME

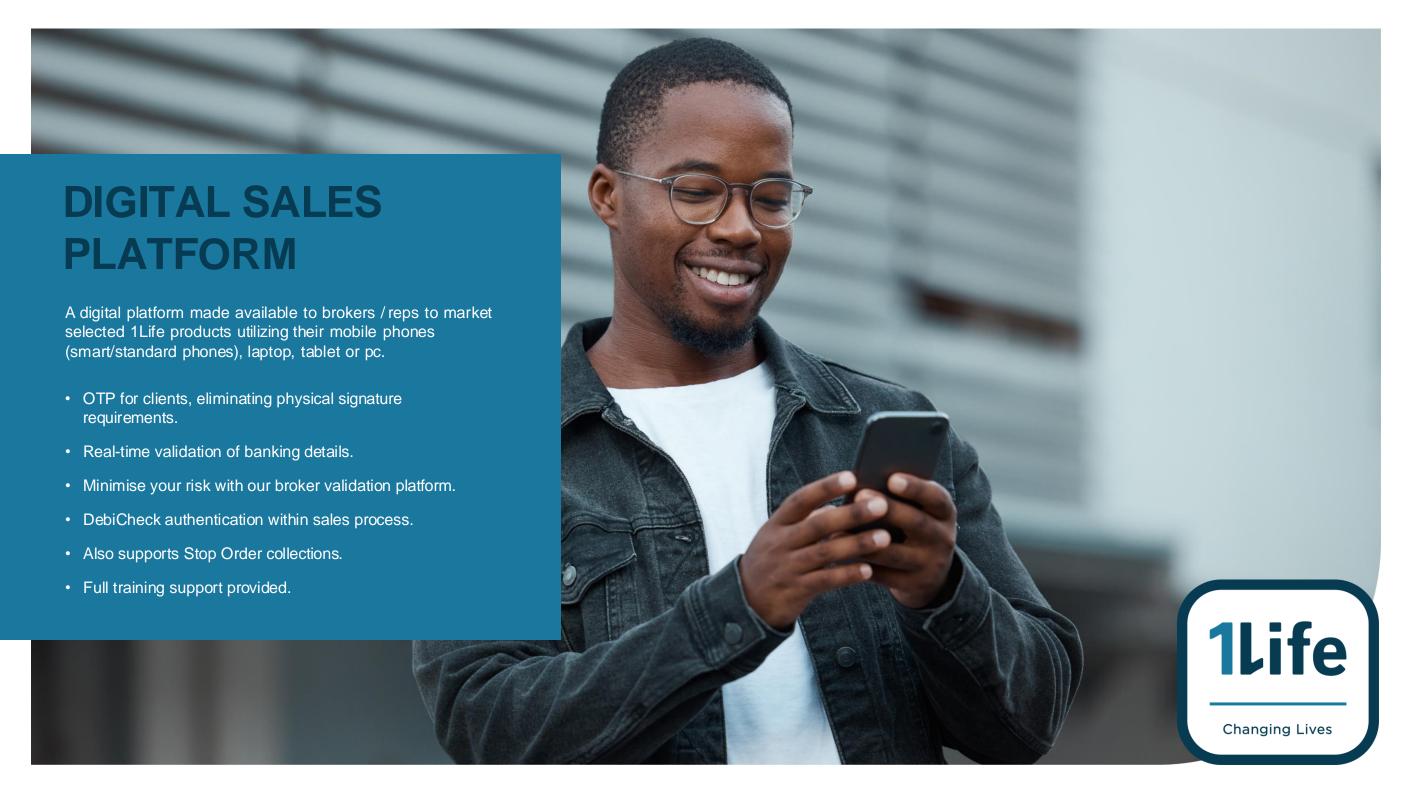
• Tailor made funeral products based on scheme requirements.



EXTERNAL CALL CENTRE

- Limited underwritten Life Product and Funeral product
- Straight through processing
- Built in scripting and QA process
- No system integration





MASS MARKET PRODUCTS



My life - life

- R100 000 R400 000 life cover.
- Only 6 medical questions & 2 Lifestyle questions.
- · Accelerated Funeral Benefit.
- · Terminal Illness Benefit.
- Cash Back option.
- Truth about money.



Essential plan – funeral

- · Single or Family.
- Up to 10 additional extended family.
- Incl. Repatriation Benefit.
- · Continuation Benefit.
- · Truth about money.
- · Cash Back option.

OPTIONAL EXTRA'S



1Life Benefits:Offered at R10.50

- Discount Coupons
- Legal Assistance

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Top up Benefits: Premiums range from R12 – R49

- 1. Premium Waiver + Grocery Benefit
- 2. Premium Waiver + Grocery + Transport Benefit
- 3. Premium Waiver + Grocery + Transport + Beef Benefit

LOWER MASS MARKET PRODUCTS



Essential Plus Plan – Funeral

- "Member Plus / Society plan"
- Up to 14 family members.
- R5 000 to R30 000.
- Unlimited Additional extended family members.
- Incl. Burial Repatriation.
- Incl. Continuation benefit.



Family Plan - Funeral

- Up to 7 immediate family members.
- 5 extended family members.
- R5 000 to R30 000.
- Incl. Burial Repatriation.

OPTIONAL EXTRA'S

1Life Benefits: Offered at R10.50

- Discount Coupons
- Legal Assistance

LOWER MASS MARKET PRODUCTS



Exclusive Plan – Funeral Cover

- Incl. 7 immediate family members and 4 parents.
- 6 extended family members.
- R10 000 to R30 000.
- Incl. Burial Repatriation



Generational Plan – Funeral Cover

- No maximum age limit.
- · Individual plan.
- 2 dependants.
- R5 000 to R12 000.
- Incl. Burial Repatriation.

OPTIONAL EXTRA'S

1Life Benefits: Offered at R10.50

- Discount Coupons
- Legal Assistance





FINANCIAL EDUCATION BENEFIT AVAILABLE ALL 1LIFE POLICY HOLDERS AT NO ADDITIONAL COST

In addition:

Debt counselling

Access to debt management and debt counselling services

Legal assistance benefit

Access to a panel of lawyers for legal guidance and support.

Online advice and information readily available

